

denovoMATRIX is helping enable cell therapies and bring clean meat to market. Our world-leading biomaterial platform fast-tracks stem cell manufacturing, and has been used by leading international pharma / Clean Meat companies, has been featured in major news outlets such as Fierce Biotech, and won prizes in National start-up competitions.

To further fuel our ambitious growth targets we are looking to hire a

Sales Lead (m/w/d) - 100%

to strengthen our global marketing & sales organization and implement our go-to-market strategy.

In this role, you will assume responsibility for

- Prospecting, lead development and qualifying existing leads. Managing of a sales pipeline including sales monitoring, analysis of results, deriving to-dos, preparation of reports.
- Development and maintenance of a network with potential partners.
- Manage existing accounts and developing long-term profitable accounts.
- Achievement of the defined goals and KPIs.
- Significantly contributing to the success of an innovative young company at the forefront of the high-tech sector.

As a qualified candidate, you will have

- Degree in biochemistry/cell biology or a comparable degree.
- At least 3 years' relevant work experience in life science product sales. International work experience is a plus.
- Your enthusiasm for sales is reflected in your driven, dynamic and perceptive demeanor.
- Excellent command of written and spoken English and German, further language skills are a plus.

If you are

- A result-oriented self-starter with an extremely strong mindset.
- Willing to go the extra mile.
- Willing to travel internationally up to 30%.
- Interested to be in a unique work environment – a high degree of flexibility and opportunities to contribute to the company development on multiple levels, with a team-oriented atmosphere.
- and above all: enthusiastic about our mission to enable cell therapies and accelerate clean meat to market!

then we look forward to receive your complete dossier (Cover letter, CV, work references) by email at: jobs@denovomatrix.com.